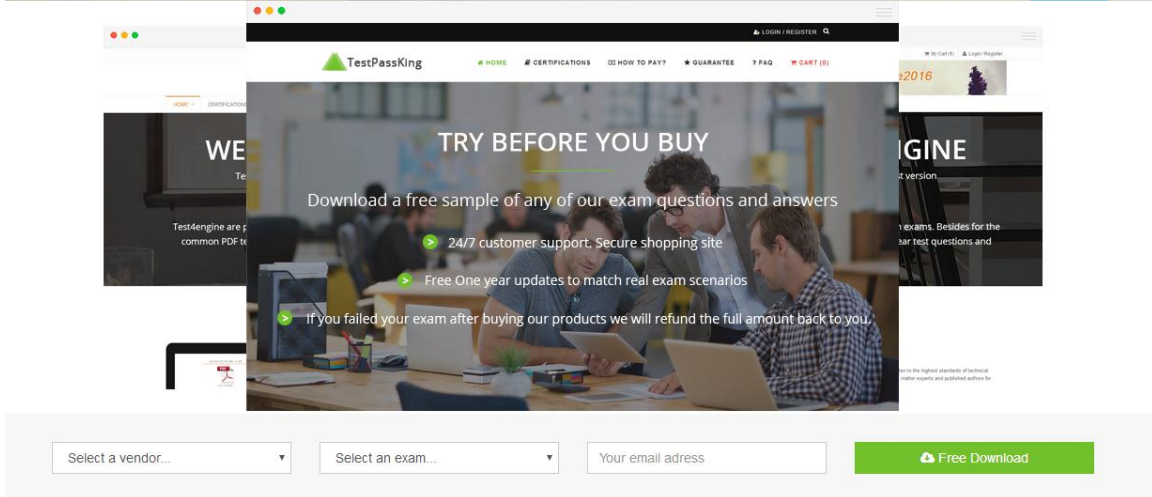


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Exam : **MB2-707**

Title : Microsoft Dynamics CRM
Customization and
Configuration

Vendor : Microsoft

Version : DEMO

NO.1 You are configuring user access in Microsoft Dynamics CRM.

You need each account to have a unique group of people who have write permissions to the account.

What should you do?

- A. Have Dynamics CRM automatically create access teams for each record, and manually share the account with the appropriate
- B. Create an owner team, and assign the accounts to the owner team.
- C. Create an access team template, and add to the account form a sub-grid that references the access team template.
- D. Manually create an access team record for each account and assign the account to the access team.

Answer: D

NO.2 You create a personal dashboard and want to make it available to a group of other Microsoft Dynamics CRM users.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution. Choose two.

- A. Share the dashboard with each of the users.
- B. Give the users a common security role, and grant the security role permission to the dashboard.
- C. Add the dashboard to a solution, and import it as a system dashboard.
- D. Save a copy of the dashboard, and assign the dashboard to a team that contains the users.

Answer: A,D

Explanation:

Ref:<https://www.packtpub.com/sites/default/files/4408EN-Chapter-4-Sharingand-Assigning-Dashboards.pdf>

NO.3 You add 20 new fields to the Lead entity in Microsoft Dynamics CRM. You also add these fields to the Account record.

You use the Generate Field Mappings feature to create the mappings between the Lead and the Account.

Which two options does Dynamics CRM check to create the mappings? Each correct answer presents part of the solution. Choose two.

- A. Field types
- B. Schema names
- C. Display names
- D. Values on option sets

Answer: A,B

NO.4 You need to configure a form so users can view data from the Primary Contact record on the Account record.

What should you use?

- A. Quick View form
- B. JavaScript
- C. Web resource

D. Social insights

Answer: A

Explanation:

Ref:<https://technet.microsoft.com/en-us/library/dn531145.aspx>

NO.5 You want to reduce the amount of data stored in auditing in Microsoft Dynamics CRM. Your Dynamics CRM environment has multiple audit logs. You need to delete at least one audit log. What should you do?

- A. Select the most recent audit log, and click delete.
- B. Create a bulk delete job, and select the audit entity.
- C. Select the oldest audit log, and click delete.
- D. Select multiple audit logs, and click delete.

Answer: C

Explanation:

Ref:https://technet.microsoft.com/en-us/library/dn683569.aspx#BKMK_Method10

NO.6 You create a custom entity named Ocean. It has the plural name of Oceans. What are three system views for this custom entity? Each correct answer presents a complete solution. Choose three.

- A. Ocean Lookup View
- B. Ocean Advanced Find View
- C. Ocean Associated View
- D. My inactive Oceans
- E. My active Oceans

Answer: A,B,C

Explanation:

Ref:<https://www.microsoft.com/en-US/dynamics/crm-customer-center/createa-new-entity.aspx>

NO.7 You are creating a custom event entity to track trade shows. You want to associate multiple accounts with multiple events, and you want to store additional field values about the account's involvement in the event, such as number of attendees from the account.

How should you configure this relationship in Microsoft Dynamics CRM?

- A. Create a native N:N relationship between account and event Add the additional fields to the account entity.
- B. Create a manual N:N relationship between account and event. Add the additional fields to the relationship entity.
- C. Create a 1:N relationship between event and account Add the additional fields to the event entity.
- D. Create a native N:N relationship between account and event Add the additional fields to the event entity.

Answer: B

NO.8 An organization wants to use Multi-Entity Quick Search.

Which three entities can be used for Multi-Entity Quick Search? Each correct answer presents a

complete solution. Choose three.

- A. Leads
- B. Custom entities
- C. Accounts
- D. Contacts
- E. Orders

Answer: A,C,D

Explanation:

Ref:<http://www.dynamicscrmpros.com/customization-global-searchmicrosoft-dynamics-crm-2015/>